

You're Invited to the Webinar **THE IMPACT OF COVID-19 ON HEALTHCARE PRIVATE EQUITY TRANSACTIONS**

Undoubtedly, COVID-19 has changed many aspects of our daily lives, but has it changed the value of your healthcare practice? Even now with uncertainty roiling global public markets, a meaningful number of companies are realizing an increase in their market value. It is safe to say uncertainty increases the perception of higher risk, but it can also highlight higher reward.

We invite you to join **Sax LLP, MidCap Advisors, LLC** and **Wilentz, Goldman & Spitzer, P.A.** for a webinar on **Wednesday, October 7 at 10:00 AM** as our presenters discuss the impact of COVID-19 on private equity transactions in the healthcare sector. The pendulum has swung from a sellers' market to a buyers' market, and we will dive into the evolved construct of a deal, how to leverage well-prepared projections, capture growth opportunities, and how to move your practice's sales forward within a cautious market.

Topic points will include:

- Pace of Transactions – Now and in the future
- Cooling Off & Heating Up – The physician practice and outpatient sectors
- Transaction Structures – Reimbursement, volume pressures and protections
- Multiples – Downward trends with upside opportunities
- Emerging Trends – What to keep an eye on

WEDNESDAY, OCTOBER 7 || 10:00 – 11:00 AM

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MEET OUR PRESENTERS:



SCOTT A. YODER, CVGA, CEPA, CM&AA, CPA (*Moderator*)
Managing Director, *MidCap Advisors, LLC*



SUSAN E. REED, CPA, CFP®
Partner-in-Charge of Healthcare, *Sax LLP*



ROBERT GOODMAN
Vice President for Healthcare, *MidCap Advisors, LLC*



GRACE D. MACK
Co-Chair of the Health Law Group, *Wilentz, Goldman & Spitzer, P.A.*



PETER A. GREENBAUM
Co-Chair of Corporate Group, *Wilentz, Goldman & Spitzer, P.A.*